

Best IN GLASS

BIBENDUM





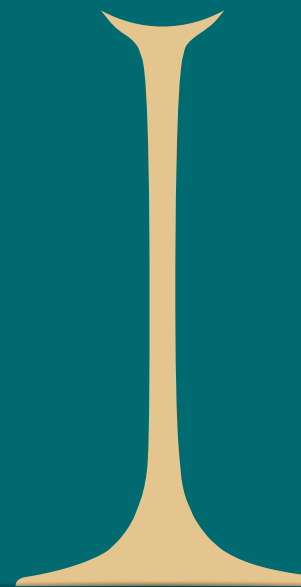
Welcome to the Best in Glass.

In the run-up to Christmas, we've teamed up with some of our favourite producers from around the world to bring you a celebration worthy range to add interest to your by-the-glass offer. Best in Glass explores the compelling case for a robust by-the-glass offering, from driving revenue and enhancing guest satisfaction to showcasing your commitment to quality and innovation. It also guides you through selecting the perfect wines to feature, ensuring your list resonates with your clientele and complements your culinary offerings.

These offers are only valid until the end of December 2024.

Please speak to your account manager for information and before placing an order, as certain terms and conditions might apply.

Best ^{IN}
GLASS



Keep an eye on our **social media channels** and **website** for more Best in Glass content!

BIBENDUM
WINE *Online*

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*Deliver premium wine experiences
at accessible price points.*

The wines in this section are your golden opportunity to elevate customer experiences and boost sales. By showcasing premium options, you can entice guests to explore your wine list beyond the house wines. We can help you craft compelling narratives around these wines, highlighting their unique characteristics, winemaker stories, and perfect food pairings.

Did you know that 79% of affluent customers want to spend money on good-quality wine, and 58% are willing to explore new drinks? Make sure your wine list gives them the opportunity to do just that!

TRADE-UP HEROES



FRANCE

Champagne Lallier _ Champagne

45530 R20

45539 Blanc de Blancs NV

45531 Brut Rosé NV

ITALY

Tornatore _ Sicilia

75255 Etna Bianco 2022

75256 Etna Rosso 2020

76390 Etna Pietrarizzo Bianco 2020

74362 Etna Pietrarizzo Rosso 2017

ENGLAND

Weyborne Estate

46213 Family Reserve Brut 2018

SOUTH AFRICA

Shannon Vineyards _ Elgin

45007 Oscar Browne Chardonnay 2021

44880 Merlot

*Great wine is made in the vineyard.
A great cliché, yes – but an irrefutable one.*

There's no denying the upward trajectory of sustainable wines. Consumers are placing greater emphasis on the story behind their bottle, seeking wines that align with their values and potentially offer health benefits. It is clear that sustainability is a factor in consumers' decision making when they are purchasing wine.

Did you know that ...

- 84% of UK wine drinkers prefer sustainable wine over non sustainable
- 62% of UK wine drinkers expect all wine producers to make sustainable wines
- 43% of UK wine drinkers are willing to pay more for sustainable wines

SUSTAINABILITY ICONS



FRANCE

Gerard Bertrand _ *Southern France*

42298	Orange Gold Organic White Organic
45769	Gris Blanc Rosé
45544	Héritage Clairette Adissan 2022
45718	Héritage Cahors 2021
42236	Heritage Corbieres Red
45543	Héritage Chardonnay 2023
45545	Héritage Merlot 2023
45579	Héritage Pinot Noir 2022
45580	Héritage Sauvignon Blanc 2023
42239	Héritage Fitou Rouge

Domaine Lafage _ *Southern France*

42326	Taronja de Gris Orange Wine 2021
41710	Cadireta Chardonnay 2021
43829	Narassa Vieilles Vignes de Grenache & Syrah 2020

ITALY

Morgassi Superiore _ *Piemonte*

42977	Volo Gavi 2020
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SOUTH AFRICA

Journey's End _ *Coastal Region*

68740	Weather Station Sauvignon Blanc
46071	Haystack Chardonnay 2023
70096	The Pastors Blend Stellenbosch Cabernet Sauvignon Merlot
42613	Huntsman Shiraz Mourvedre 2021
42222	V1 Chardonnay 2021
41391	V2 Merlot 2017
41473	V3 Shiraz 2018
76209	V4 Cabernet Sauvignon 2017
45670	The Cape Doctor Cabernet Sauvignon 2018
44549	Destination Chardonnay 2021

Stellenrust _ *Stellenbosch*

68299	Sauvignon Blanc
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AUSTRALIA

Battle of Bosworth _ *McLaren Vale*

41491	Organic Puritan Shiraz 2022
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50p per bottle

*Classic wines are the cornerstone
of any discerning wine list*

These time-honoured bottles offer a familiar comfort that resonates with any wine drinker - by ***delivering consistent quality and prestige***. By incorporating these classics into your selection, you will cater to the expectations of your cu-

stomers while also offering an opportunity to introduce them to lesser-known gems from our portfolio. These indispensable classics represent the pinnacle of tradition and craftsmanship and are all about restraint and elegance.



INDISPENSABLE
CLASSICS



FRANCE

Paul Buisse _ Loire

75268 Château de la Roche Touraine Sauvignon

La Chablisienne _ Chablis

44188 Le Finage 2022

43516 La Sereine

Compagnie de Bourgondie _ Burgundy | Beaujolais

74770 Bailly Lapierre Cremant de Bourgogne
Chardonnay NV

44049 Moulin à Vent Silène Penchée
Terroir des Crus 2020

44055 Beaujolais-Villages Abeille Charpentière
Terroir des Loges 2020

44048 Chénas Spargoute Printanière
Terroir des Crus 2020

Chateau La Nerthe _ Rhone Valley

4382420 Chateauneuf du Pape Organic Red 2020

43834 Les Cassagnes de la Nerthe
Organic Cotes du Rhone White

43928 Les Cassagnes la Nerthe
Cotes du Rhone Organic Red

44053 Prieure de Montezargues Tavel Rosé 2021

ITALY

Bisol _ Veneto

66592 Valdobbiadene Brut Jeio NV

Ca Maiol _ Lombardy

43924 Prestige Lugana 2022

43925 Negresco Vino Rosso 2020

Cantina Mesa _ Sardinia

43912 Primo Vermentino di Sardegna

43913 Buio Rosso Carignano del Sulcis

43914 Giunco Vermentino di Sardegna

43915 Primo Scuro Cannonau di Sardegna

Santa Margherita _ Veneto

43907 Pinot Grigio

43910 Rosé Tre Venezie



SPAIN

Vivanco _ *Rioja*

42457 Rioja Reserva

Cuatro Rayas _ *Rueda*

71208 Verdejo

SOUTH AFRICA

Springfield Estate _ *Robertson*

75271 Life from Stone Sauvignon Blanc

75208 Miss Lucy White Blend

Redefine expectations with the bold and innovative spirit of our movers & shakers.

This selection showcases the *cutting-edge of winemaking, where passion meets pioneering techniques.* They are a testament to the boundless potential of grapes from diverse terroirs, offering unexpected flavour profiles and a refreshing departure from tradition. By adding these exciting selections to your list, you *tap into the adventurous spirit of modern wine drinkers.*

From the sun-drenched vineyards of South Africa to the grand crus of Mendoza and beyond, we build relationships with the very best and curate a truly global portfolio that celebrates the incredible diversity and quality of wines being made today.

MOVERS & SHAKERS



USA

Chateau Ste Michelle _ *Washington State*

44631	Columbia Valley Cabernet Sauvignon
44630	Columbia Valley Chardonnay
44624	Columbia Valley Syrah
45654	Cold Creek Vineyard Cabernet Sauvignon 2020

ARGENTINA

Catena _ *Mendoza*

41653	Appellation Vista Flores Malbec 2019
76329	Appellation Chardonnay
74531	Appellation Cabernet Franc
7599520	Alta Chardonnay
7599418	Alta Cabernet Sauvignon
7627120	Alta Malbec 2020
45465	Zapata Argentino Malbec 2020
42390	Zapata Malbec Nicasia 2019

CHILE

Vina Carmen

75937	Frida Kahlo Day of the Dead Red Blend
75362	Frida Kahlo Carmenere
75936	Frida Kahlo Cabernet Sauvignon

SOUTH AFRICA

Graham Beck _ *Robertson*

46191	Pinot Noir Rosé 2018
75963	Pinot Noir Rosé 2017
46433	Blanc de Blancs 2018

AUSTRALIA

Larry Cherubino

46031	Laissez Faire Fiano
46030	Laissez Faire White Blend
46029	Laissez Faire Pinot Noir
46021	Laissez Faire Riesling
46027	Laissez Faire Syrah
46032	Pedestal Cabernet Sauvignon
46033	Pedestal Chardonnay
46034	Pedestal Semillon / Sauvignon Blanc

NEW ZEALAND

Spy Valley _ *Marlborough*

70284	Easy Tiger Sauvignon Blanc
42328	Satellite Pinot Noir
41298	Pinot Noir
70799	E block Sauvignon Blanc



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